

mannkind

MNKD Investor Deck



Cautionary Statement

Statements in this presentation that are not statements of historical fact are forward-looking statements that involve risks and uncertainties. Words such as “believes”, “anticipates”, “plans”, “expects”, “intend”, “will”, “goal”, “potential” and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon MannKind's current expectations.

Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of risks and uncertainties, which include, without limitation, risks associated with manufacturing and supply, risks associated with developing product candidates, stock price volatility and other risks detailed in our filings with the Securities and Exchange Commission (“SEC”), including under the “Risk Factors” heading our Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC on February 27, 2024, and subsequent periodic report on Form 10-Q and current reports on Form 8-K.

You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. All forward-looking statements are qualified in their entirety by this cautionary statement, and we undertake no obligation to revise or update any forward-looking statements to reflect events or circumstances after the date of this presentation.



Our Strategy

MannKind has a therapeutic focus on two disease areas:



ENDOCRINE



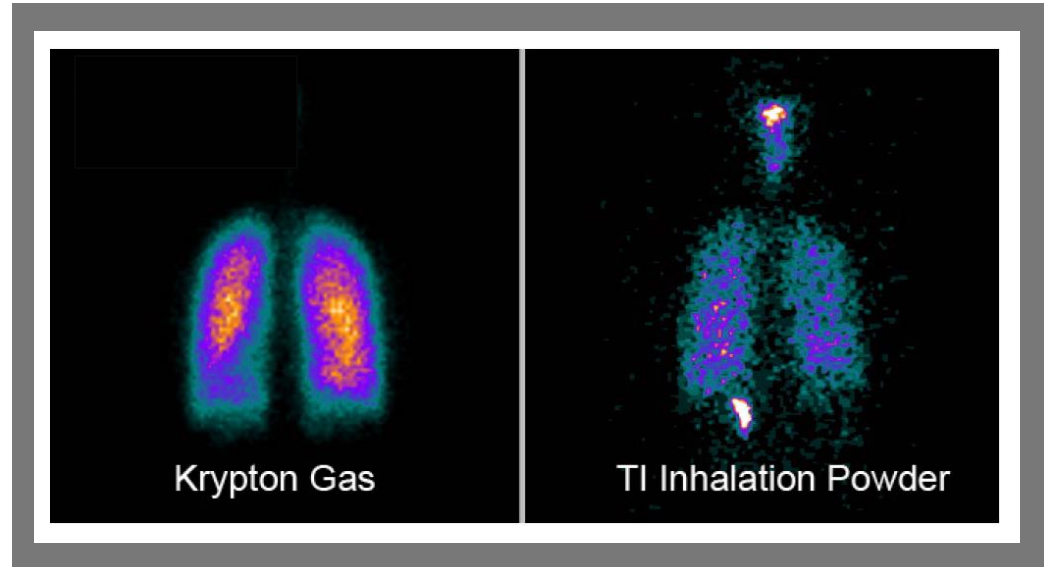
ORPHAN LUNG

We will leverage our current proprietary technologies, but we will not be limited by them.

Technosphere[®] Technology

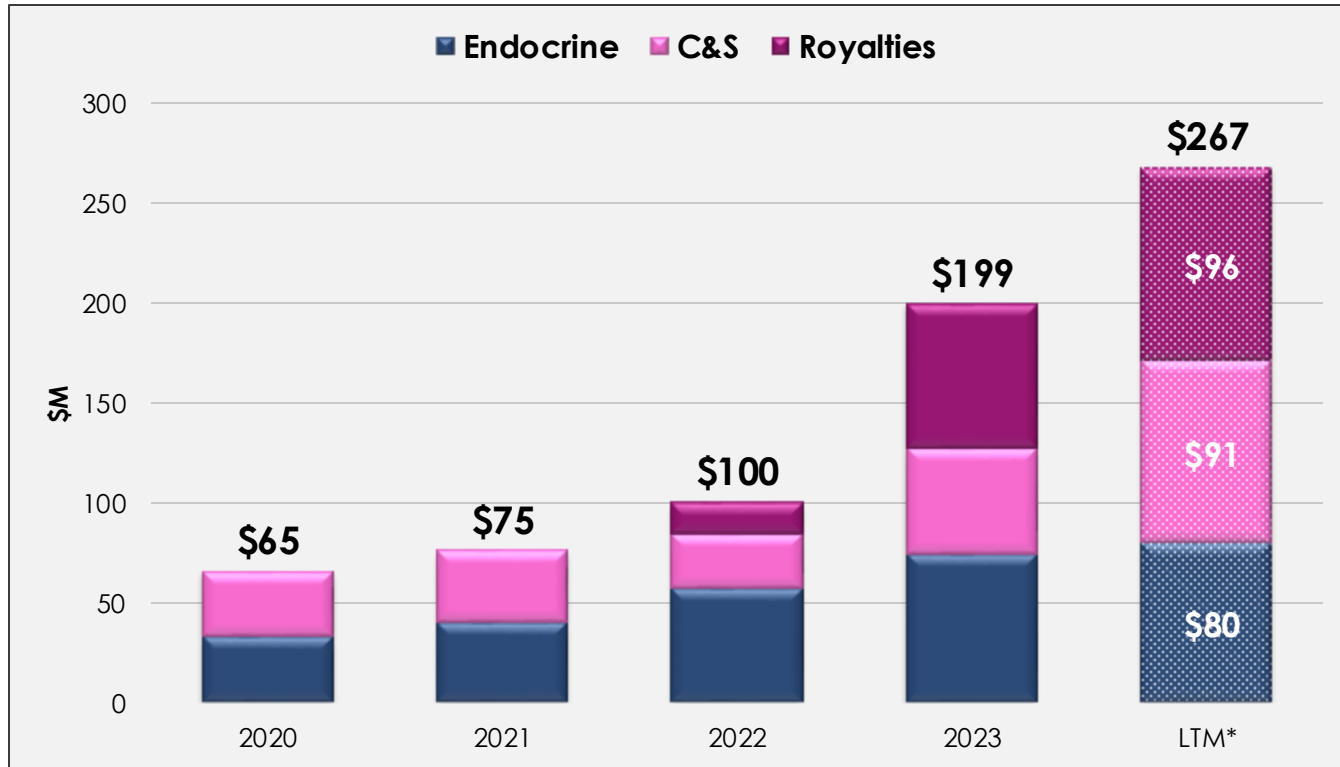
Extremely Versatile Platform With Competitive Advantages

- Two FDA-approved products on the platform
- Extensive distribution of powder throughout lung utilizing FDKP
- Rapid systemic and deep lung delivery



Rising Five-Year Revenue Trend

Double Digit Revenue Growth YoY



MNKD Products & Pipeline

	Product (Collaboration and/or details)	Targeted Indication(s)	Pre-IND / Formulation	Phase 1	Phase 2	Phase 3	Marketed	
Endocrine	Afrezza® (insulin human) Inhalation Powder – USA	T1 and T2 diabetes mellitus (adults)	→					→
	Afrezza® (insulin human) Inhalation Powder – INT'L <i>Brazil (Biommm); India (Cipla)</i>	T1 and T2 diabetes mellitus (adults)	→ India					→ Brazil
	Pediatric Afrezza® (insulin human) Inhalation Powder <i>Indication Expansion</i>	T1 and T2 diabetes mellitus (pediatrics)	→					
	V-Go® (once-daily wearable insulin delivery device)	management of diabetes mellitus in persons requiring insulin (adults)					→	
Orphan Lung	Tyvaso DPI® <i>(Collaboration with United Therapeutics)</i>	pulmonary arterial hypertension / pulmonary hypertension associated with interstitial lung disease	→					→
	MNKD-101 (clofazimine inhalation suspension)	nontuberculous mycobacterial lung disease	→					
	MNKD-201 (nintedanib DPI)	idiopathic pulmonary fibrosis	→					
	MNKD-301 (dornase alfa)	cystic fibrosis	→					
	MNKD-501 (TGF-β) <i>(Collaboration with Thirona Bio)</i>	idiopathic pulmonary fibrosis	→					

Orphan Lung Opportunity

Products + Trials

Tyvaso DPI
MNKD-101
MNKD-201

Our Technology is Differentiated

Ease of Use



**SIMPLE
TO USE**



**SMALL AND
PORTABLE**



TYVASO DPI[®]
(treprostinil) INHALATION
POWDER



**HIGH PATIENT
SATISFACTION**



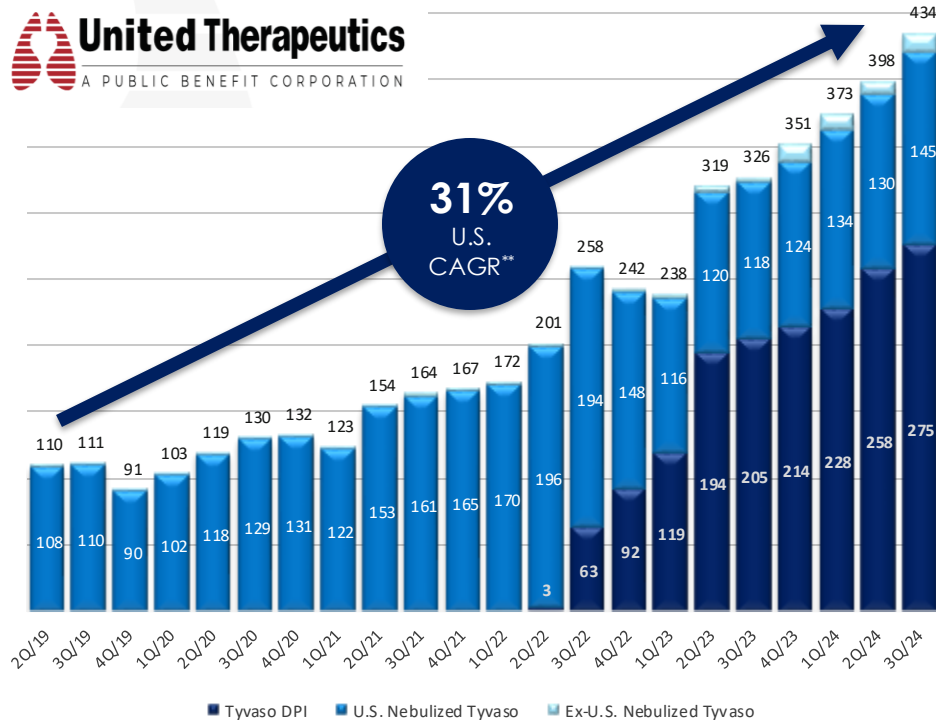
**PROVEN
EFFICACY**

TYVASO DPI is simple-to-use and delivers the trusted safety and benefits of Tyvaso.^{1,2}

(1) TYVASO DPI package insert. Research Triangle Park, NC: United Therapeutics Corporation; 2022. (2) Spilars LA, Ezzat AA, Burger CD, et al. BPEZZE: open-label clinical study to evaluate the safety and tolerability of treprostinil inhalation powder as Tyvaso DPI in patients with pulmonary arterial hypertension. *PLoS One*. 2022;17(1):1-13. doi: 10.1371/journal.pone.0241393

Tyvaso DPI United Therapeutics Collaboration

- Tyvaso DPI annual run rate of >\$1B*
 - MNKD net royalty rate 9%
- Tyvaso DPI lays the foundation for MannKind's orphan lung platform



* Based on 3Q Earnings

** CAGR = compound annual growth rate calculated from 3Q/2019 to 3Q/2024 Quarterly revenue, millions USD (Source: United Therapeutics)

ICoN-1: Phase 3 Study

Clofazimine Inhalation Suspension (MNKD-101)

Targeted Indication	Refractory NTM (nontuberculous mycobacteria) lung disease caused by MAC (mycobacterium avium complex)
Patient Population (U.S. and Japan)	Estimated as >250,000 Estimated 15-20% are refractory
Study Size	180 evaluable patients globally
Locations	100+ sites already selected in U.S., Japan, Australia, South Korea and Taiwan
Co-Primary Endpoints (U.S.)	Sputum culture conversion by end of Month 6 and change in Quality of Life-Bronchiectasis From baseline to end of Month 6*
Designations	FDA Fast Track, Orphan, Qualified Infectious Disease Product (QIDP)



**U.S.
Enrollment
Underway**



ICoN-1 Development Rationale

Significant Unmet Need in NTM Lung Disease

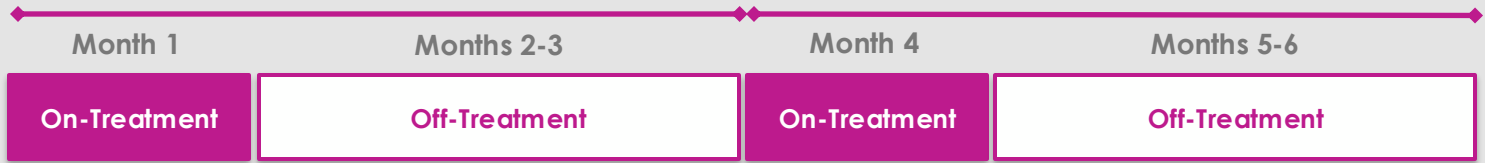
- Currently available therapies have limitations in both efficacy and safety/tolerability, as well as placing significant treatment burden on patients
- Oral clofazimine is part of the official 2020 **ATS/ERS/ESCMID/IDSA** clinical practice guidelines for treatment of NTM
- Clofazimine Inhalation Suspension has potential to maximize anti-mycobacterial activity at the site of infection (lungs) while minimizing systemic exposure, possibly leading to an improved safety profile
- Convenient dosing cycle with 28 days on and 56 days off

NTM On The Rise

- Estimated >250K patients in U.S. and Japan
- Prevalence rising globally >7% a year
- Market likely to exceed \$1B by end of decade with two players

ICoN-1 Phase 3 Study

~25% of Anticipated Sites Activated in Phase 3 Global Study



Clofazimine Inhalation Suspension 80mg inhaled QD (n=120)

Placebo inhaled QD (n=60)

Screening &
Randomization

Interim analysis at 100 patients

Extension

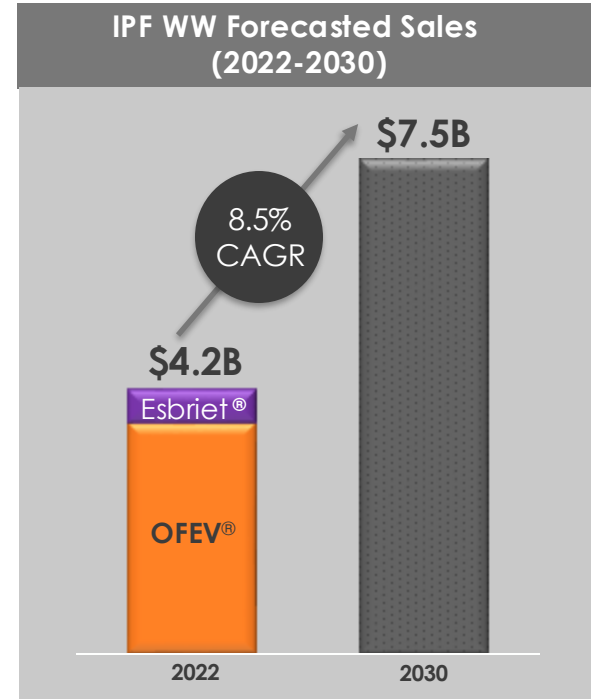
- **Co-Primary Endpoints:** Sputum culture conversion + Patient Reported Outcomes*
- Health authority approval in the U.S., Japan, Australia, S. Korea
- FDA Fast Track, QIDP & Orphan (potential 12 years exclusivity)



IPF: A Growing Therapeutic Area

Current Treatment Options Not Well Tolerated, High Discontinuation Rates

- Progressing nintedanib DPI as a potential treatment improvement relative to Ofev®:
 - May provide higher pulmonary exposure which may improve efficacy
 - Bypassing the GI system could reduce common adverse effects (GI and neurological) seen with oral nintedanib
- Nintedanib DPI could also potentially be used concomitantly with other current and future IPF therapies



Nintedanib DPI: Successful Phase 1 Study

No Adverse Events (AEs) as Typically Seen with Oral Nintedanib

KEY PHASE 1 STUDY HIGHLIGHTS

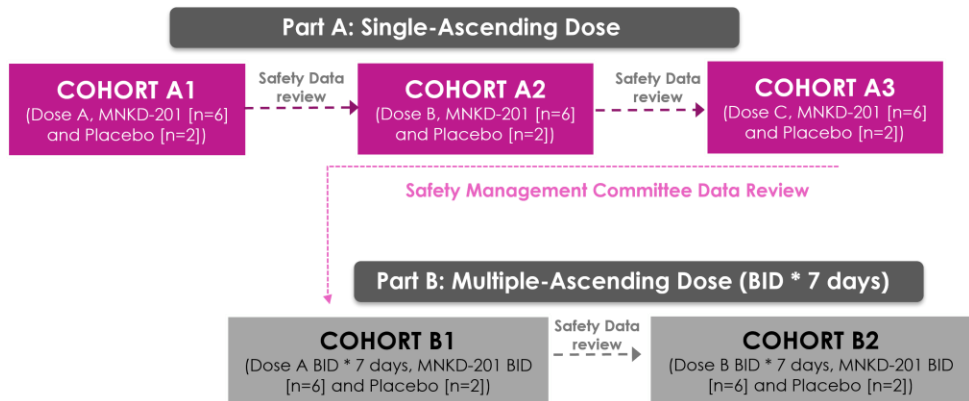
Met primary objective demonstrating nintedanib DPI was safe and well tolerated in healthy volunteers

No serious AEs or AEs typically seen with oral nintedanib

Preclinical chronic toxicology study did not show any adverse findings

Expect to meet with FDA in 1H 2025 to discuss advancing to next phase of development

PHASE 1 STUDY DESIGN

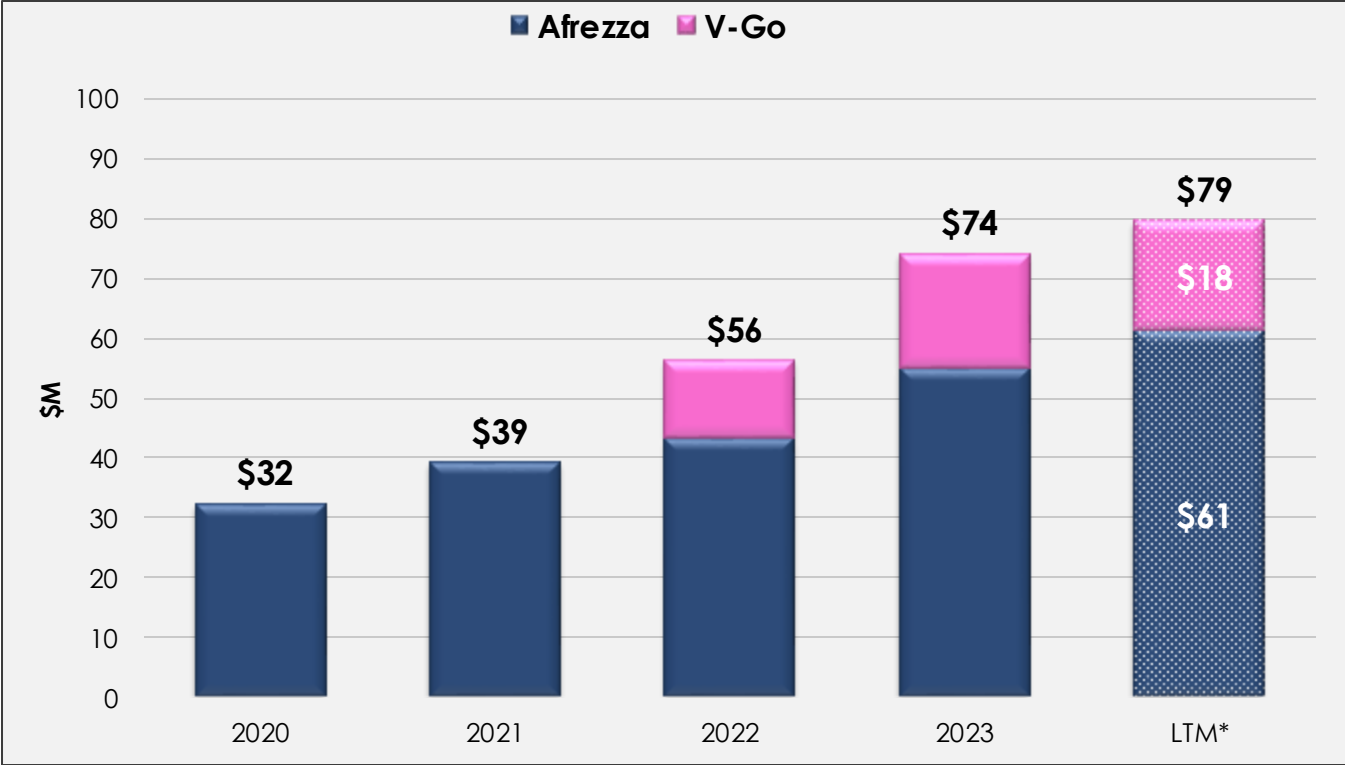


Endocrine Business Unit

Products + Trials

Diabetes

Rising Five-Year EBU Revenue Trend



Afrezza®

Building the next Standard of Care
in Mealtime Insulin Therapy

- Indicated for T1DM & T2DM mealtime control
- Taken at the start of a meal
- Demonstrates improved Time-In-Range
- Access at \$35 for Medicare and Commercial

**Afrezza is a Unique Mealtime Insulin
That Solves an Unmet Need**



Afrezza® Inhaler

PLUS

Afrezza® Insulin Cartridges



4 units

8 units

12 units



mannkind

INHALE-3: Phase 4 Study

Head-to-head Comparison of Afrezza vs. Usual Care* in T1D

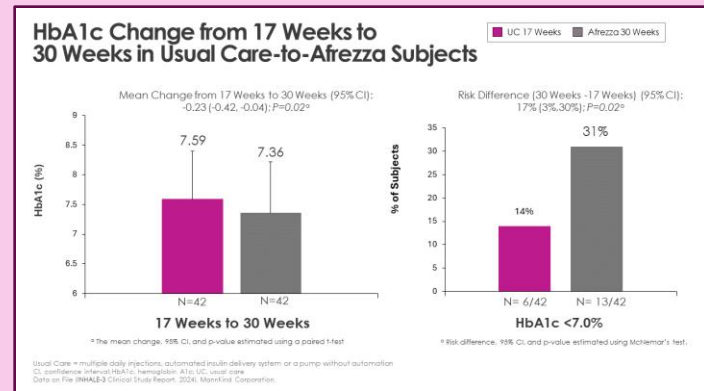
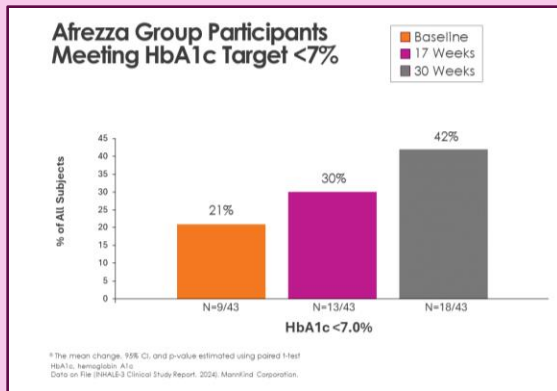
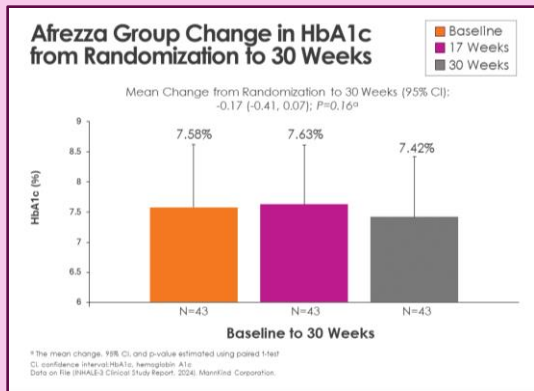
Targeted Indication	Adult Type 1 or Type 2 Diabetes Mellitus
U.S. Patient Population	More than 26.5 million
Study Size	123 total randomized adult participants
Locations	19 certified sites across the U.S.
Primary Endpoints	Change in A1c from baseline to week 17
Timeline	30-week data readout demonstrated that more adults achieve A1c goal with Afrezza

INHALE-3

**U.S.
Enrollment
Completed**



INHALE 3: More Adults Achieve A1c Goal with Afrezza®



KEY 30-WEEK FINDINGS

- Completer analysis for 2 separate groups: one that utilized Afrezza over 30 weeks and a second who switched to Afrezza at week 17 from usual care*
- **Switching to, or remaining on Afrezza allowed at least 2x as many people to get to goal (<7%) during extension phase**

INHALE-1: Phase 3 Study

Largest U.S. study on Afrezza in More Than a Decade

Targeted Indication	Pediatric Subjects With Type 1 or Type 2 Diabetes Mellitus
U.S. Patient Population	Estimated as >300,000
Study Size	230 total randomized Participants (aged 4-17)
Locations	40 certified sites across the U.S.
Primary Endpoints	Change in A1c from baseline to week 26
Timeline	Topline 6 Month data readout 4Q 2024; Expect pre-NDA filing meeting in 1H 2025

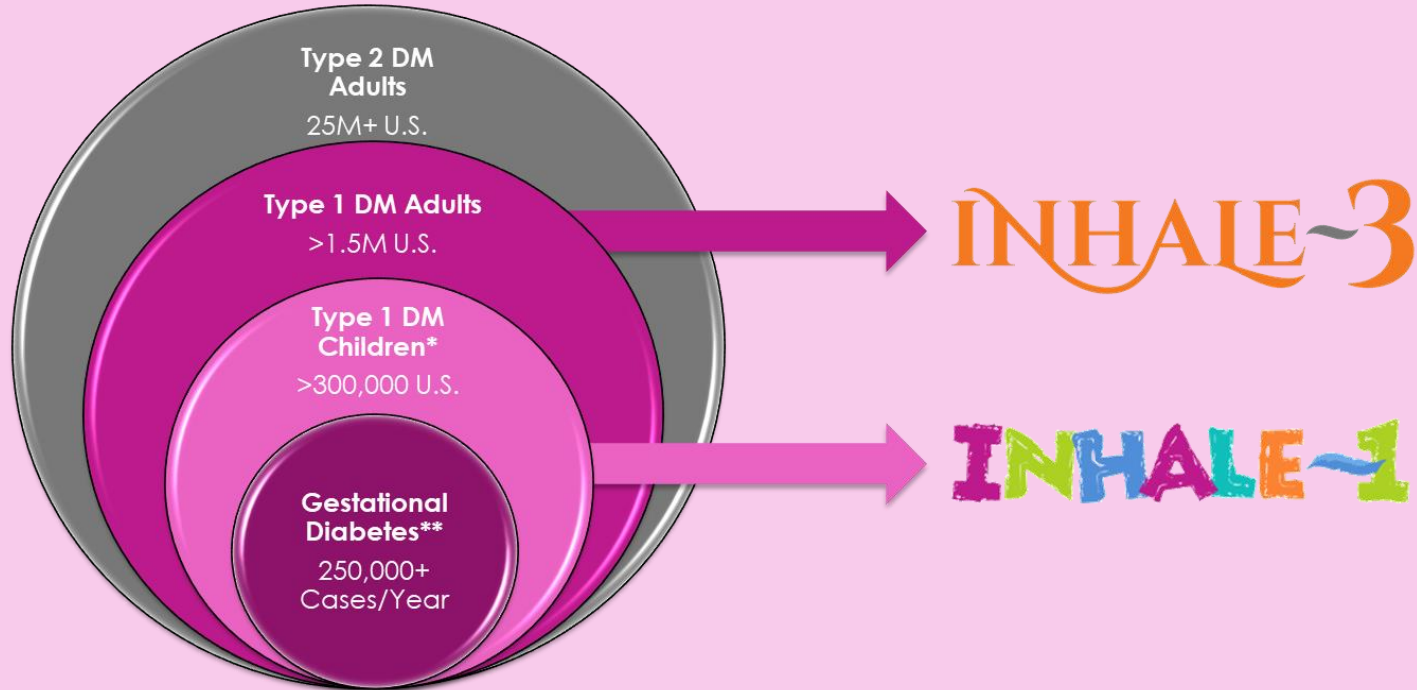


**U.S.
Enrollment
Completed**



Afrezza: Pathway Forward

Potential with Pediatrics and Gestational Diabetes



Financial Update



3Q 2024
Milestones
Key Value Drivers

Strong Financial Position



**Endocrine BU
Profitability +
Tyvaso DPI**

**Funding
Development**



**Positive
Financial
Results**

\$15M

3Q Non-GAAP Net Income

\$45M

YTD Non-GAAP Net Income



**Strong
Balance
Sheet**

\$268M

Cash and Investments

3Q 2024 Total Revenues +37%

Driven by Tyvaso DPI

	(\$M)	QTD vs. Prior Year			YTD vs. Prior Year		
		3Q24	3Q23	% Chg	YTD 2024	YTD 2023	% Chg
Tyvaso DPI Royalties		27	20	34%	75	51	48%
Collaboration & Services Revenue		23	13	78%	74	36	108%
<i>Net Revenue - Afrezza</i>		15	13	12%	46	39	16%
	GTN%	36%	38%		35%	38%	
<i>Net Revenue - V-Go</i>		5	4	5%	14	14	(6%)
	GTN%	47%	58%		51%	55%	
<i>Net Revenue - Endocrine BU</i>		20	18	10%	59	54	10%
	GTN%	39%	44%		39%	44%	
Total Revenues		70	51	37%	209	140	49%

Continued Net Income Increase

GAAP to Non-GAAP Reconciliation

	QTD vs. Prior Year		YTD vs. Prior Year	
	3Q24	3Q23	YTD 2024	YTD 2023
(\$M)				
GAAP net income (loss)	12	2	20	(13)
Non-GAAP adjustments:				
Sold portion of royalty revenue	(3)	-	(8)	-
Interest expense on liability for sale of future royalties	4	-	13	-
Stock compensation	5	5	16	14
(Gain) loss on foreign currency transaction	2	(2)	1	(1)
Gain on bargain purchase	(5)	-	(5)	-
Loss on extinguishment of debt	-	-	7	-
Gain (loss) on available-for-sale securities	-	-	2	(1)
Non-GAAP adjusted net income (loss)	15	4	45	(1)

Milestones

	1H 2024	2H 2024	1H 2025
Orphan Lung	MNKD-101 Clofazimine Inhalation Suspension <ul style="list-style-type: none"> ✓ IND Submission U.S. ✓ Fast Track Designation ✓ ICoN-1 Phase 3 Global Trial Initiated 	<ul style="list-style-type: none"> ✓ ICoN-1 Trial Expansion into Japan, Australia and So. Korea, Taiwan Imminent 	Continued Global Site Initiation and Study Enrollment
	MNKD-201 Nintedanib DPI <ul style="list-style-type: none"> ✓ IND Submission U.S. ✓ Phase 1 Trial Initiated 	<ul style="list-style-type: none"> ✓ Phase 1 Study Results ✓ Preclinical Chronic Tox Findings 	Outcome of Phase 1 Meeting with FDA on Study Design
	TYVASO DPI (Collaboration with United Therapeutics) <ul style="list-style-type: none"> ✓ High-Speed Fill/Finish Line ✓ New High Speed Fill Pack Line Operational 	<ul style="list-style-type: none"> ✓ UT: TETON 2 Completed Enrollment / TETON 1 & TETON PPF Enrollment Ongoing 	Spray Dry Expansion Capacity Coming Online
Endocrine	INHALE-1 Afrezza Pediatric (Indication Expansion) <ul style="list-style-type: none"> ✓ 100% Enrollment ✓ All Participants are Completed 	Top-line RCT Data Readout	Presentation/Publication of data Pre-NDA filing meeting
	INHALE-3 <ul style="list-style-type: none"> ✓ 1st Meal Dosing Released @ATTD ✓ 17-Week Data Released @ADA 	<ul style="list-style-type: none"> ✓ 30-Week Readout Filing FDA label update 	Continued Data Dissemination at Scientific Conferences

Anticipated Key Value Drivers



- **MNKD-101 Phase 3 Trial Initiated**
 - Every 1,000 patients is ~\$100M in Revenue
- **MNKD-201 Phase 1 Trial Completed**
 - 2023 Ofev net revenues of ~\$3.8B

ORPHAN LUNG



- **Growth and Conversion to Tyvaso DPI**
 - Every 10k covered patients is ~\$300-350M in Revenue
- **UT TETON 1&2 Studies (IPF), TETON PPF**

TYVASO DPI



- **INHALE-1 (Pediatrics)**
 - Each 10% share ~\$150M in Revenue
- **INHALE-3 (Pump Spraying)**
- **International Expansion**

ENDOCRINE

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