

mannkind

# MNKD Investor Deck



# Cautionary Statement

**Statements** in this presentation that are not statements of historical fact are forward-looking statements that involve risks and uncertainties. Words such as “believes”, “anticipates”, “plans”, “expects”, “intend”, “will”, “goal”, “potential” and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon MannKind's current expectations.

**Actual results and the timing of events could differ** materially from those anticipated in such forward-looking statements as a result of risks and uncertainties, which include, without limitation, risks associated with manufacturing and supply, risks associated with developing product candidates, stock price volatility and other risks detailed in our filings with the Securities and Exchange Commission (“SEC”), including under the “Risk Factors” heading our Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC on February 27, 2024, and subsequent periodic report on Form 10-Q and current reports on Form 8-K.

**You are cautioned** not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. All forward-looking statements are qualified in their entirety by this cautionary statement, and we undertake no obligation to revise or update any forward-looking statements to reflect events or circumstances after the date of this presentation.



# Our Strategy

MannKind has a therapeutic focus on two disease areas:



**ENDOCRINE**



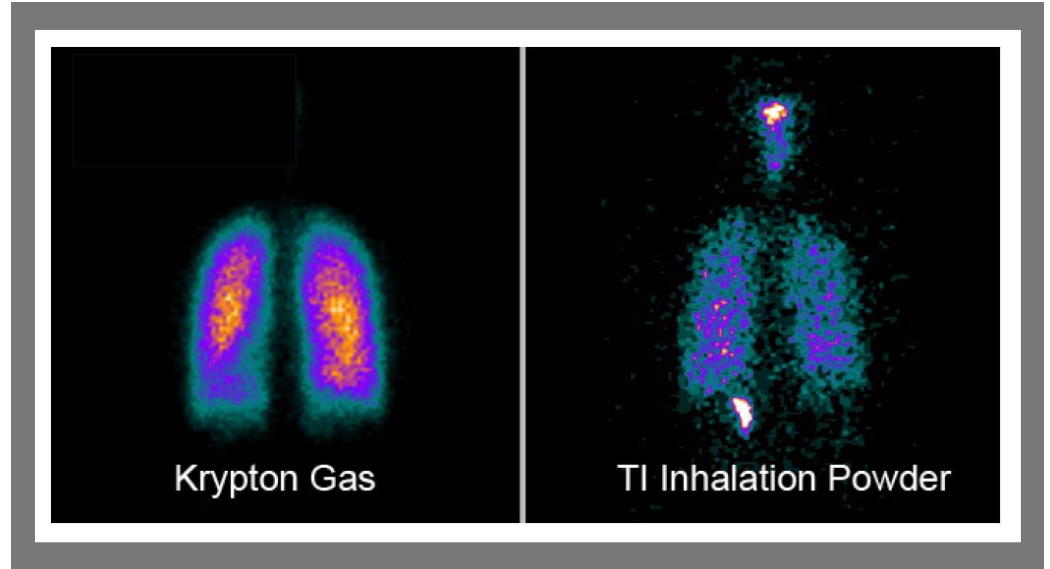
**ORPHAN LUNG**

We will leverage our current proprietary technologies, but we will not be limited by them.

# Technosphere<sup>®</sup> Technology

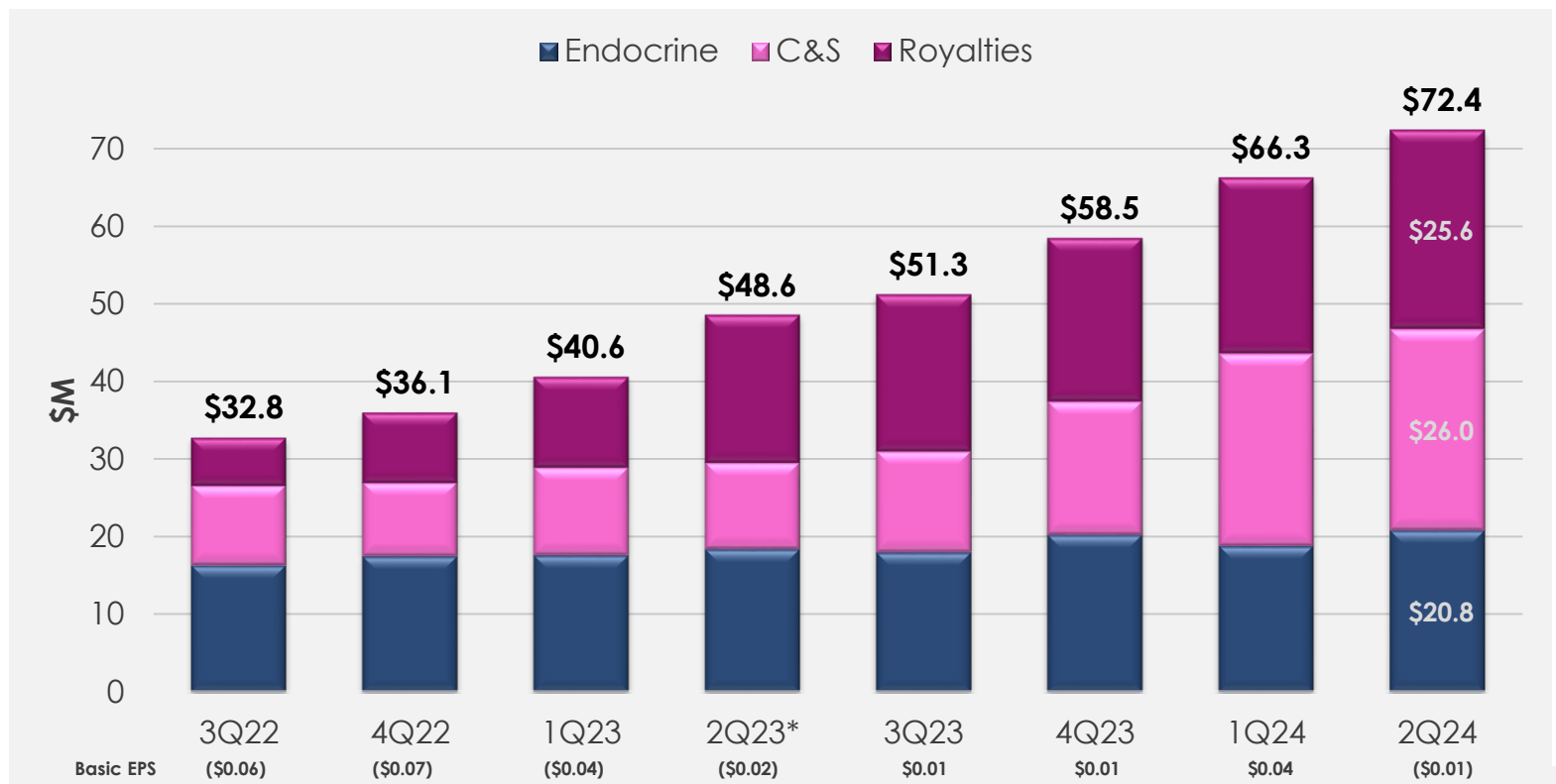
## Extremely Versatile Platform With Competitive Advantages

- Two FDA-approved products on the platform
- Extensive distribution of powder throughout lung utilizing FDKP
- Rapid systemic and deep lung delivery



# Quarterly Revenue Growth 49% vs. 2Q23

All business lines contributing to revenue growth



# MNKD Products & Pipeline

	Product (Collaboration and/or details)	Targeted Indication(s)	Pre-IND / Formulation	Phase 1	Phase 2	Phase 3	Marketed
Endocrine	<b>Afrezza® (insulin human) Inhalation Powder – USA</b>	T1 and T2 diabetes mellitus (adults)					
	<b>Afrezza® (insulin human) Inhalation Powder – INT'L</b> <i>Brazil (Biommm); India (Cipla)</i>	T1 and T2 diabetes mellitus (adults)					
	<b>Pediatric Afrezza® (insulin human) Inhalation Powder</b> <i>Indication Expansion</i>	T1 and T2 diabetes mellitus (pediatrics)					
	<b>V-Go® (once-daily wearable insulin delivery device)</b>	management of diabetes mellitus in persons requiring insulin (adults)					
Orphan Lung	<b>Tyvaso DPI®</b> <i>(Collaboration with United Therapeutics)</i>	pulmonary arterial hypertension / pulmonary hypertension associated with interstitial lung disease					
	<b>MNKD-101 (clofazimine inhalation suspension)</b>	nontuberculous mycobacterial lung disease					
	<b>MNKD-201 (nintedanib DPI)</b>	idiopathic pulmonary fibrosis					
	<b>MNKD-301 (dornase alfa)</b>	cystic fibrosis					
	<b>MNKD-501 (TGF-β)</b> <i>(Collaboration with Thirona Bio)</i>	idiopathic pulmonary fibrosis					

# Endocrine Business

## Products + Trials

Diabetes

# Afrezza®

## Building the next Standard of Care in Mealtime Insulin Therapy

- Indicated for T1DM & T2DM mealtime control
- Taken at the start of a meal
- Demonstrates improved Time-In-Range
- Access at \$35 for Medicare and Commercial

## Afrezza is a Unique Mealtime Insulin That Solves an Unmet Need



Afrezza® Inhaler

# PLUS

Afrezza® Insulin Cartridges



4 units

8 units

12 units

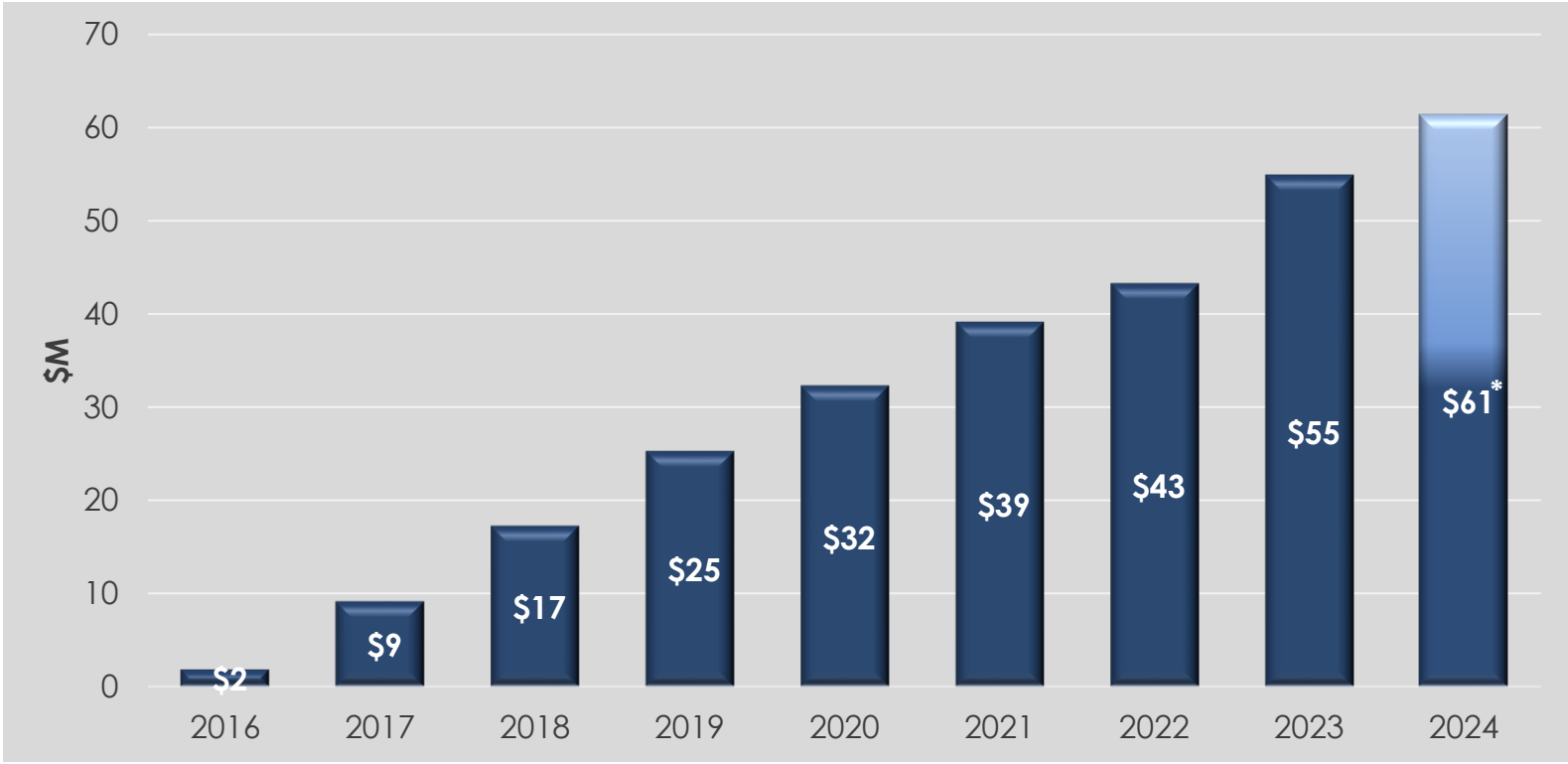


**mannkind**



# Afrezza Revenue Growth

Continues steadily with important milestones on the horizon



# INHALE-3: Phase 4 Study

Head-to-head comparison of Afrezza vs. usual care\* in T1D

<b>Targeted Indication</b>	Adult Type 1 or Type 2 Diabetes Mellitus
<b>U.S. Patient Population</b>	More than 26.5 million
<b>Study Size</b>	123 total randomized adult participants
<b>Locations</b>	19 certified sites across the U.S.
<b>Primary Endpoints</b>	Change in A1c from baseline to week 17
<b>Timeline</b>	30-week data readout anticipated 4Q

**INHALE-3**

**U.S.  
Enrollment  
Completed**



# INHALE 3: Positive Readout Revealed at ADA

Afrezza\* is as effective as usual care\*\*

## KEY SUB-ANALYSIS FINDINGS

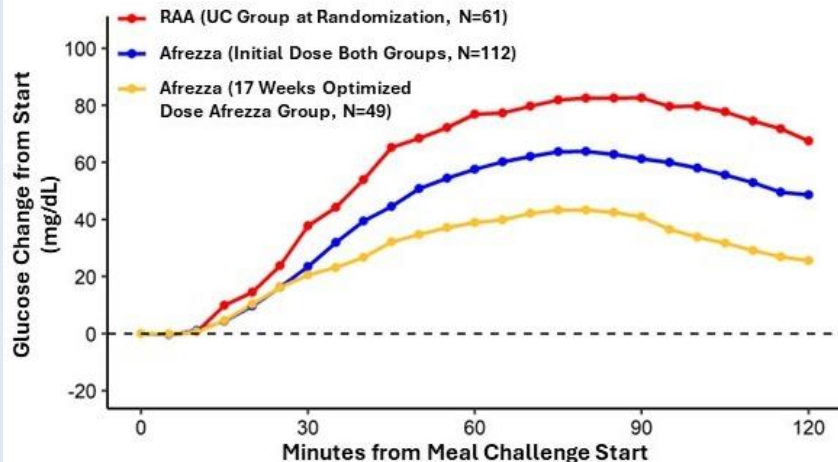
Inhaled insulin achieved target A1c (<7%) in 30% of participants vs 17% of usual care

24% of Afrezza & 13% of usual care met time-in-range > 70%; No increased hypo by CGM

Over 50% of subjects at the end of the study expressed interest in continuing Afrezza

Met 17-week primary endpoint; Full 30-week data expected to read out later this year

## COMBINING BOTH MEAL CHALLENGES



RAA, rapid-acting insulin analog; UC, usual care.  
Data on File (INHALE-3 Clinical Study Report, 2024). MannKind Corporation.

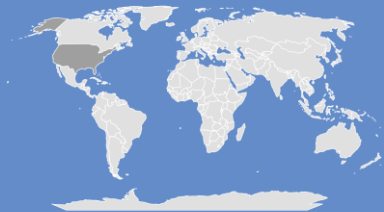
# INHALE-1: Phase 3 Study

Largest U.S. study on Afrezza in more than a decade

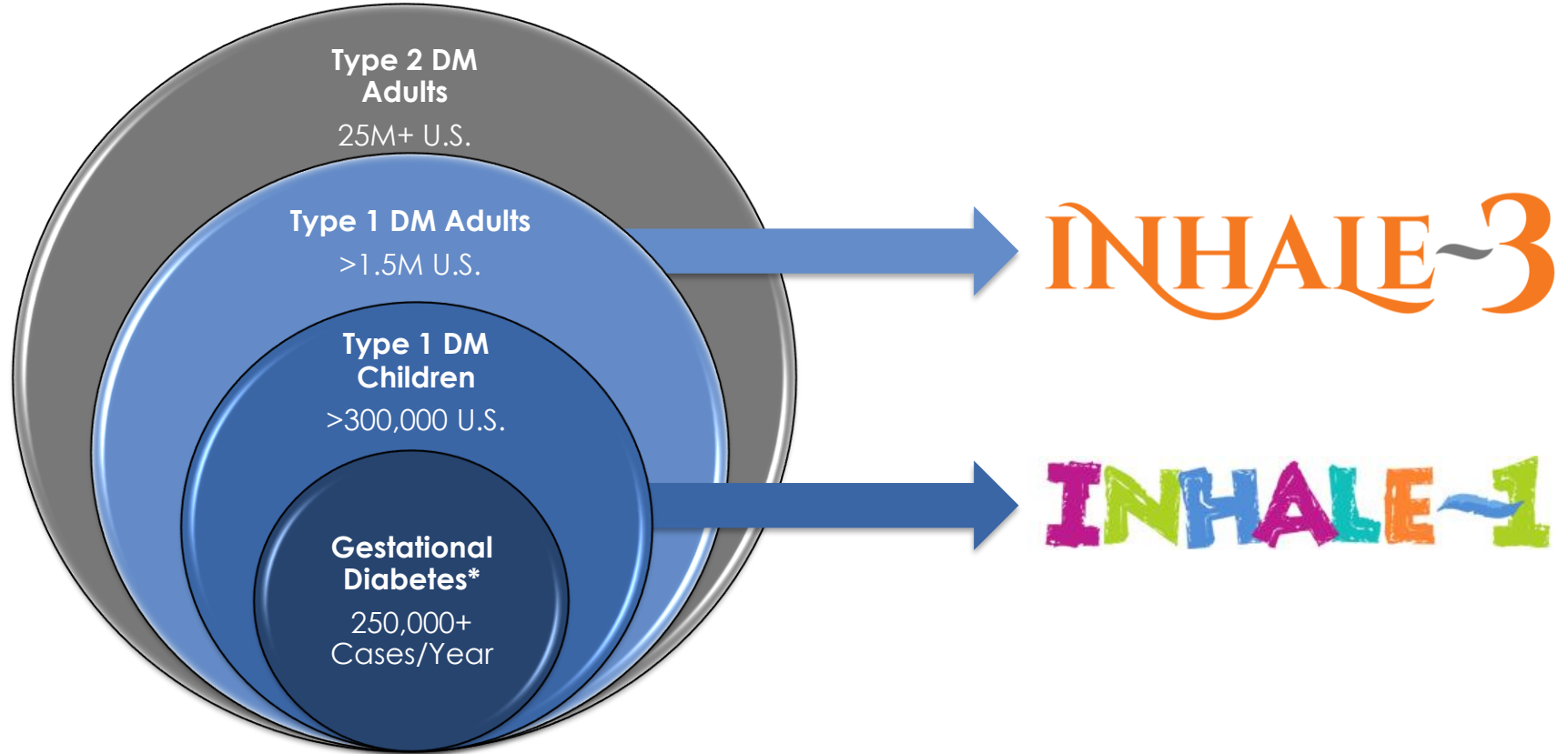
<b>Targeted Indication</b>	Pediatric Subjects With Type 1 or Type 2 Diabetes Mellitus
<b>U.S. Patient Population</b>	Estimated as >300,000
<b>Study Size</b>	230 total randomized Participants (aged 4-17)
<b>Locations</b>	40 certified sites across the U.S.
<b>Primary Endpoints</b>	Change in A1c from baseline to week 26
<b>Timeline</b>	Goal is securing approval 2025+

The logo for the INHALE-1 study, featuring the word "INHALE-1" in a colorful, multi-colored font where each letter is a different color (I: purple, N: blue, H: green, A: yellow, L: red, E: blue, -: black, 1: green).

**U.S.  
Enrollment  
Completed**



# Afrezza Growth Opportunity



# Orphan Lung Opportunity

## Products + Trials

Tyvaso DPI  
MNKD-101  
MNKD-201

# Our Technology is Differentiated

## Ease of Use



**SIMPLE  
TO USE**



**SMALL AND  
PORTABLE**



**TYVASO DPI**<sup>®</sup>  
*(treprostinil)* INHALATION  
POWDER



**HIGH PATIENT  
SATISFACTION**



**PROVEN  
EFFICACY**

**TYVASO DPI is simple-to-use and delivers the trusted safety and benefits of Tyvaso.<sup>1,2</sup>**

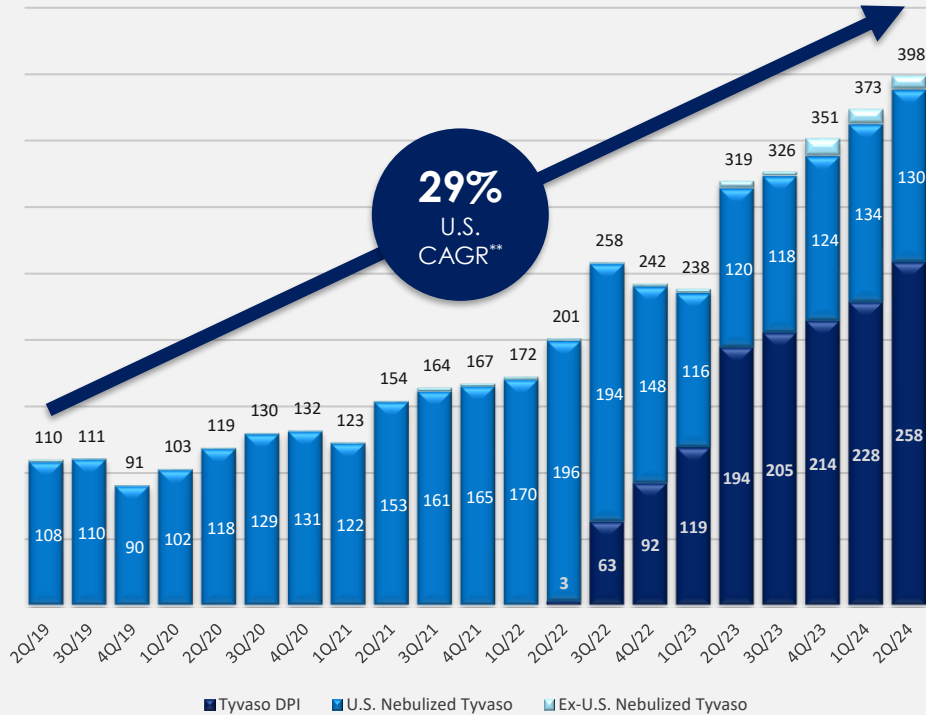
(1) TYVASO DPI package insert. Research Triangle Park, NC: United Therapeutics Corporation; 2022. (2) Spikes LA, Baines AA, Burger CD, et al. BREEZE: open-label clinical study to evaluate the safety and tolerability of treprostinil inhalation powder as Tyvaso DPI in patients with pulmonary arterial hypertension. *Pulm Circ.* 2022;12:e12063. doi:10.1002/pul2.12063.

# Tyvaso Revenue from United Therapeutics

- Tyvaso DPI® annual run rate of \$1B\*
- Tyvaso DPI lays the foundation for our orphan lung platform

**TYVASO DPI**  
(treprostinil) INHALATION POWDER

**TYVASO**  
(treprostinil) INHALATION SOLUTION





\* Based on 2Q Earnings

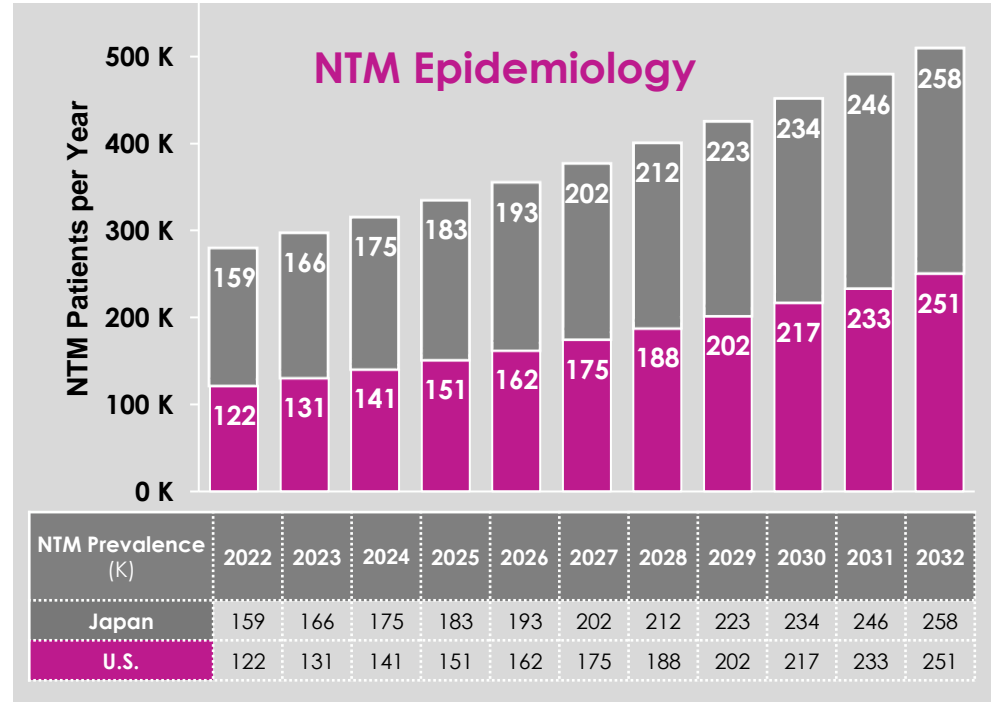
\*\* CAGR = compound annual growth rate calculated from 2Q 2019 to 2Q 2024 Quarterly revenue, millions USD (Source: United Therapeutics)



# NTM Prevalence Continues to Rise Globally

Market likely to exceed \$1B by end of decade with two players

- Estimated 2022 NTM disease prevalence of >100K and >150K patients in the U.S. and Japan, respectively  
- Estimated 15-20% of NTM patients are refractory<sup>1</sup>



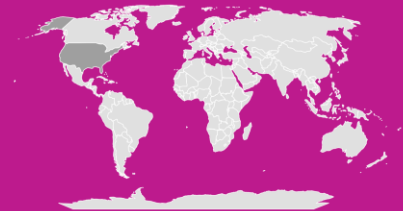
# ICoN-1: Phase 3 Study

## Clofazimine Inhalation Suspension (MNKD-101)

<b>Targeted Indication</b>	Refractory NTM (nontuberculous mycobacteria) lung disease caused by MAC (mycobacterium avium complex)
<b>Patient Population</b> (U.S. and Japan)	Estimated as >250,000 Estimated 15-20% are refractory
<b>Study Size</b>	180 evaluable patients globally
<b>Locations</b>	100+ sites already selected in U.S., Japan, Australia, South Korea and Taiwan
<b>Co-Primary Endpoints</b> (U.S.)	Sputum culture conversion by end of Month 6 and change in Quality of Life-Bronchiectasis from baseline to end of Month 6*
<b>Designations</b>	FDA Fast Track, Orphan, Qualified Infectious Disease Product (QIDP)

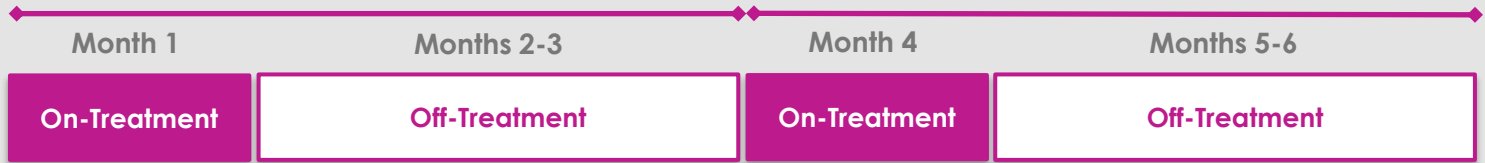


**U.S.  
Enrollment  
Underway**



# ICoN-1 Phase 3 Study Design

Convenient dosing cycle with 28 days on and 56 days off



Clofazimine Inhalation Suspension 80mg inhaled QD (n=120)

Placebo inhaled QD (n=60)

Screening & Randomization

Interim analysis at 100 patients

Extension

- **Co-Primary Endpoints:** Sputum culture conversion + Patient Reported Outcomes\*
- Phase 3 trial initiated in the U.S., ex-US in 2H
- Orphan + QIDP designation (potential 12 years exclusivity)



# MNKD-101: Potential to be 2<sup>nd</sup> approved NTM Product

Market research indicates profile viewed as potentially preferred option for patients



## Drivers of Adoption

### Favorable Safety Profile

- **Should differentiate MNKD-101** from treatment alternatives

### Convenient Dosing

- “On and off” dosing periods may prompt physicians to prescribe MNKD-101 to **patients with treatment-fatigue** and prior compliance issues

### Lack of Options for Refractory Patients

- Currently **available therapies are not highly efficacious**, and **many patients experience tolerability issues**, highlighting a clear need for novel medications to enter the NTM space

### Familiar Molecule

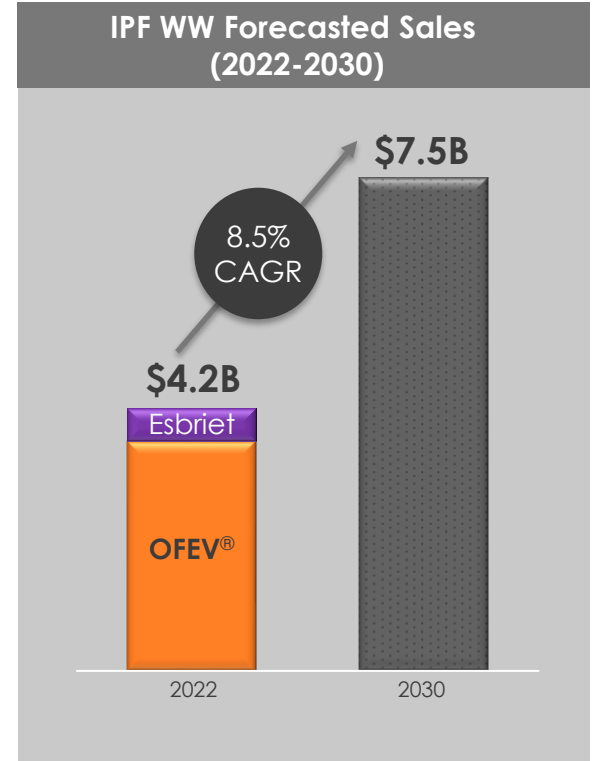
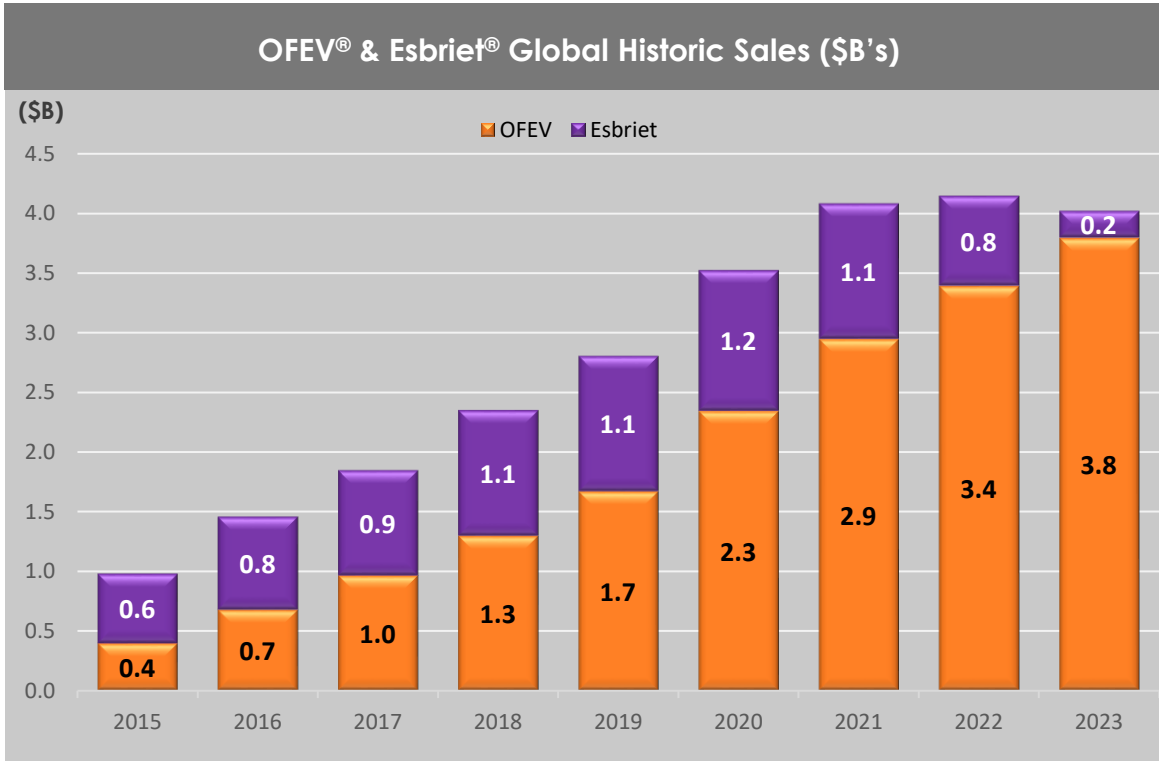
- Clinical experience is valuable in NTM where regimen management is often challenging
- Physician **familiarity with clofazimine** is an advantage of MNKD-101

### Brand within a Brand

- Opportunity to expand into other indications within the Infectious Disease Category

# IPF: A Growing Therapeutic Area

Patients remain underserved with few effective and well-tolerated treatment options



# Nintedanib DPI: Phase 1 Study

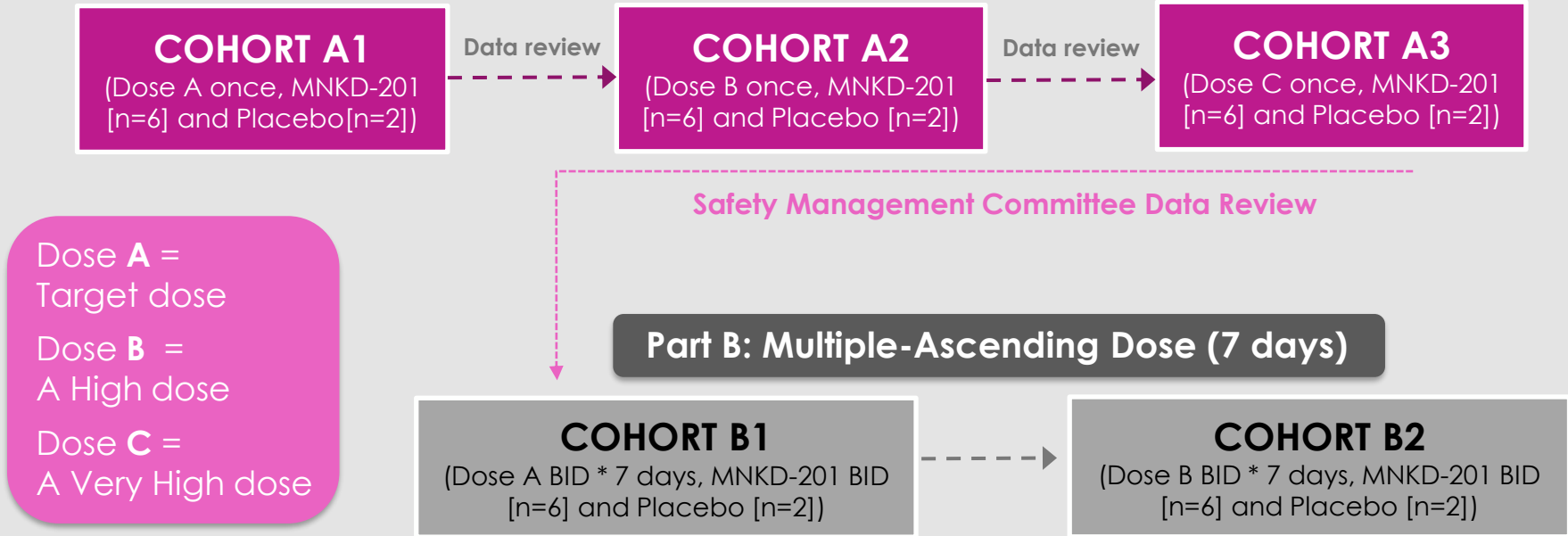
(MNKD-201)

<b>Targeted Indication</b>	Pulmonary fibrotic diseases – starting with IPF (idiopathic pulmonary fibrosis) which is the most common single etiology of pulmonary fibrosis (PF)
<b>PF Patient Population</b>	250,000+ Americans living with PF and 50,000 new cases diagnosed/year
<b>IPF Patient Population</b>	Unknown population affected by IPF (most common form of PF) but latest estimates are 1 in 200 adults > age of 70 impacted in the U.S. alone <sup>1</sup>
<b>Evaluating</b>	Safety, tolerability, and pharmacokinetics (PK) of nintedanib inhalation powder in healthy volunteers

**Phase 1  
Study  
Underway  
with Data  
Readout  
Anticipated  
4Q 2024**

# MNKD-201 Phase 1 Study Design

## Single- and Multiple-Ascending Doses



*Dose selection and range was based on targeting a lung exposure that is at least as high as that seen with oral Ofev. Demonstrated impact in bleomycin model similar to what is seen with Ofev.*

# MNKD-201 Development Rationale

Potential for better efficacy and improved tolerability relative to Ofev

- Could provide higher pulmonary exposure which may improve efficacy
- Possible lower systemic exposure which may improve safety and tolerability by bypassing the GI / oral intake that could minimize adverse GI events

Phase 1 data readout and chronic tox results anticipated in 4Q





# Financial Update



2Q 2024  
Milestones  
Key Value Drivers

# 2Q 2024: Building off a strong foundation



**9<sup>th</sup> Quarter of  
Revenue  
Growth**

**\$72M (+49%)**

2Q Total Net Revenue vs PYQ

**\$139M (+55%)**

YTD vs PYTD



**Positive  
Income  
Outcomes**

**\$14M**

2Q Non-GAAP Net income

**\$29M**

YTD Non-GAAP net income



**Strong  
Balance  
Sheet**

**\$262M**

Cash and investments

**\$37M**

Debt repaid\*

# 2Q 2024 Total Revenues +49%

TDPI-related revenues continue to drive exceptional growth

	(\$M)	2Q24	2Q23	% Chg	YTD 2024	YTD 2023	% Chg
<b>Tyvaso DPI Royalties</b>		<b>26</b>	<b>19</b>	<b>34%</b>	<b>48</b>	<b>31</b>	<b>57%</b>
<b>Collaboration &amp; Services Revenue</b>		<b>26</b>	<b>11</b>	<b>132%</b>	<b>51</b>	<b>23</b>	<b>125%</b>
<b>Net Revenue - Afrezza</b>		<b>16</b>	<b>14</b>	<b>20%</b>	<b>31</b>	<b>26</b>	<b>18%</b>
	GTN%	37%	39%		34%	38%	
<b>Net Revenue - V-Go</b>		<b>4</b>	<b>5</b>	<b>(7%)</b>	<b>9</b>	<b>10</b>	<b>(11%)</b>
	GTN%	53%	56%		53%	54%	
<b>Net Revenue - Endocrine BU</b>		<b>21</b>	<b>18</b>	<b>13%</b>	<b>40</b>	<b>36</b>	<b>10%</b>
	GTN%	42%	45%		40%	44%	
<b>Total Revenues</b>		<b>72</b>	<b>49</b>	<b>49%</b>	<b>139</b>	<b>89</b>	<b>55%</b>

# GAAP to Non-GAAP Reconciliation

	(\$M)	2Q24	2Q23	YTD 2024	YTD 2023
<b>GAAP net income (loss)</b>		<b>(2)</b>	<b>(5)</b>	<b>9</b>	<b>(15)</b>
<b>Non-GAAP adjustments:</b>					
Sold portion of royalty revenue		(3)		(5)	
Interest expense on liability for sale of future royalties		4	-	9	-
Stock compensation		6	6	10	9
(Gain) loss on foreign currency transaction		(1)	0	(2)	1
<b>(Gain) loss on available-for-sale securities</b>		<b>2</b>	<b>(1)</b>	<b>2</b>	<b>(1)</b>
Loss on extinguishment of debt		7	-	7	-
<b>Non-GAAP adjusted net income (loss)</b>		<b>14</b>	<b>(0)</b>	<b>29</b>	<b>(6)</b>

# Milestones – Next 12 Months

	1Q 2024	2Q 2024	2H 2024	1H 2025	
Orphan Lung	<b>MNKD-101</b> Clofazimine Inhalation Suspension	✓ IND Submission U.S.	✓ Fast Track Designation ✓ ICoN-1 Phase 3 Trial Initiated	ICoN-1 Trial expansion into international sites	
	<b>MNKD-201</b> Nintedanib DPI	✓ IND Submission U.S.	✓ Phase 1 Trial Initiated	Phase 1 Data Readout and Chronic Tox Results	
	<b>TYVASO DPI</b> (Collaboration with United Therapeutics)	✓ High-Speed Fill/Finish Line	✓ New high speed fill pack line operational	UT: Completed Enrollment for TETON 2 (July), TETON 1 expected EOY	Spray dry expansion capacity coming on-line
Endocrine	<b>INHALE-1</b> Afrezza Pediatric (Indication Expansion)	✓ 100% Enrollment	✓ All Participants are Completed	Top-line data readout	Presentation/Publication of Primary Endpoint and Planned FDA Submission
	<b>INHALE-3</b>	✓ 1 <sup>st</sup> Meal Dosing Released @ATTD	✓ 17-Week Data Released @ADA	30-Week Readout	Continued data dissemination

# Anticipated Key Value Drivers

## PIPELINE



- **MNKD-101 Phase 3 trial initiated**
  - Every 1,000 patients is ~\$100M in Revenue
- **MNKD-201 Phase 1 trial underway**
  - 2023 Ofev net revenues of ~\$3.8B
- **Boston R&D Foothold**
  - Upgraded R&D space and expanded our DPI technology

## TYVASO DPI



- **Growth and Conversion to Tyvaso DPI**
  - Every 10k covered patients is ~\$300-350M in Revenue
- **UT TETON 1&2 Studies (IPF), TETON PPF**

## ENDOCRINE



- **INHALE-1 (Pediatrics)**
  - Each 10% share ~\$150M in Revenue
- **INHALE-3 (Pump Sparing)**
- **Afrezza International Expansion**

**mannkind**

