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MannKind Corporation Reports Fourth Quarter and Full Year 2008 Financial Results

February 17, 2009 5:00 AM EST MannKind Corporation Reports Fourth Quarter and Full Year 2008 Financial Results

VALENCIA, Calif., Feb 17, 2009 /PRNewswire via COMTEX/ -- - Conference Call to Begin Today at 4:00 PM ET - MannKind Corporation (Nasdaq: MNKD) today reported financial results for the fourth quarter and year ended December 31, 2008.

For the fourth quarter of 2008, total operating expenses were \$81.8 million, compared to \$79.1 million for the fourth quarter of 2007. Research and development (R&D) expenses increased by \$2.0 million to \$68.8 million for the fourth quarter of 2008 compared to the fourth quarter of 2007. This increase

is primarily due to higher manufacturing costs (including clinical supplies) for AFRESA[®], offset in part by lower purchased services in the associated clinical development program, and lower technology agreement costs in our oncology research programs. General and administrative (G&A) expenses increased by \$0.7 million to \$13.0 million for the fourth quarter of 2008 compared to the fourth quarter of 2007.

The net loss applicable to common stockholders for the fourth quarter of 2008 was \$83.3 million, or \$0.82 per share based on 101.8 million weighted average shares outstanding, compared with a net loss applicable to common stockholders of \$75.0 million, or \$0.75 per share based on 99.6 million weighted average shares outstanding, for the fourth quarter of 2007.

For the year ended December 31, 2008, total operating expenses were \$305.8 million, compared with \$307.4 million for 2007. R&D expenses were \$250.4 million in 2008, down \$6.4 million from 2007, primarily related to lower technology agreement costs in our oncology research programs and decreased clinical development program expenses, which were offset by increases in manufacturing costs (including clinical supplies) for AFRESA and associated clinical development program expenses. G&A expenses increased by \$4.8 million to \$55.3 million for 2008 as compared to 2007 primarily due to salaries and stock compensation expenses. The total number of employees decreased from 609 at the end of 2007 to 580 at the end of 2008.

The net loss applicable to common stockholders for 2008 was \$303.0 million, or \$2.98 per share based on 101.6 million weighted average shares outstanding, compared with a net loss applicable to common stockholders of \$293.2 million, or \$3.66 per share based on 80.0 million weighted averages shares outstanding for 2007. The number of common shares outstanding at December 31, 2008 was 102,008,096.

Cash, cash equivalents and marketable securities were \$46.5 million at December 31, 2008, \$95.2 million at September 30, 2008, and \$368.3 million at December 31, 2007. Currently, the Company has additional financial resources of \$320.0 million available under the loan arrangement with our principal stockholder.

"Our NDA for AFRESA is now almost finished," stated Alfred Mann, Chairman and Chief Executive Officer. "Little more than the hyperlinking of the electronic submission remains to be completed. Our clinical, regulatory and CMC teams have done an extraordinary job assembling a comprehensive document that describes the robust safety and efficacy data that we have collected for AFRESA. The extensive clinical program that we conducted has provided evidence that AFRESA consistently decreases A1C levels and additionally offers marked benefits for patients in terms of post-prandial glucose control, fasting glucose control, weight loss and hypoglycemia. Moreover, the studies indicate that AFRESA achieves these clinical benefits without any adverse effects on pulmonary function. We look forward to the year ahead as we transition from the development of AFRESA into commercial readiness."

Conference Call

MannKind management will host a conference call to discuss these results today at 4:00 PM ET. To participate in the call, please dial (888) 677-5721 or (210) 839-8507. To listen to the call via the internet, please visit http://www.mannkindcorp.com. The web site replay will be available for 14 days. A telephone replay will be accessible for approximately 14 days following completion of the call by dialing (800) 756-2759 or (402) 998-0791.

Presenting from the Company will be:

- Chairman and Chief Executive Officer Alfred Mann
- President and Chief Operating Officer Hakan Edstrom
- Corporate Vice President and Chief Financial Officer Matthew Pfeffer
- Corporate Vice President and Chief Scientific Officer Peter Richardson

About MannKind Corporation

MannKind Corporation (Nasdaq: MNKD) focuses on the discovery, development and commercialization of therapeutic products for patients with diseases such as diabetes and cancer. Its pipeline includes AFRESA, which has completed Phase 3 clinical trials, and MKC253, which is currently in Phase 1 clinical trials. Both of these investigational products are being evaluated for their safety and efficacy in the treatment of diabetes. MannKind maintains a website at http://www.mannkindcorp.com to which MannKind regularly posts copies of its press release as well as additional information about MannKind. Interested persons can subscribe on the MannKind website to email alerts that are sent automatically when MannKind issues press releases, files its reports with the SEC or posts certain other information to the website.

Forward-Looking Statements

This press release contains forward-looking statements, including statements related to differentiating AFRESA from other insulins. Words such as "believes," "anticipates," "plans," "expects," "intend," "will," "goal," "potential" and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon MannKind's current expectations and involve risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks related to the progress, timing and results of clinical trials, difficulties or delays in seeking or obtaining regulatory approval, and other risks detailed in MannKind's filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2007 and periodic reports on Form 10-Q and Form 8-K. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. All forward-looking statements are qualified in their entirety by this cautionary statement, and MannKind undertakes no obligation to revise or update any forward-looking statements to reflect events or circumstances after the date of this press release.

MannKind Corporation (A Development Stage Company) Condensed Statements of Operations (Unaudited) (In thousands, except per share amounts)

Cumulative

	Three months ended December 31,		Twelve months ended December 31,		•
	2008	2007	2008	2007	2008
Revenue Operating expenses: Research and	Ş-	\$ <i>-</i>	\$20	\$10	\$2,988
development General and	68 , 777	66 , 751	250,442	256,844	997,482
administrative In-process research and	12,978	12,316	55 , 343	50,523	245,842
development costs Goodwill	_	-	-	_	19,726
impairment Total operating	-	-	_	-	151,428
expenses Loss from	81 , 755	79 , 067	305,785	307,367	1,414,478
operations	(81,755)	(79,067)	(305,765)	(307,357)	(1,411,490)
Other expense Interest expense on note payable to principal	(55)	(355)	(62)	(197)	
stockholder Interest expense on senior	(12)	-	(12)	_	(1,523)
convertible notes Interest income Loss before provision for	(1,742) 271	(584) 4,996	(2,327) 5,129	(3,408) 17,775	(5,957) 36,861
income taxes Income taxes	(83,293) (2)	(75,010) (3)			(1,384,052) (26)
Net loss Deemed dividend related to beneficial conversion feature of					(1,384,078)

convertible					
preferred stock	-	-	_	-	(22,260)
Accretion on					
redeemable					
preferred stock	-	-	-	-	(952)
Net loss					
applicable to					
common					
stockholders	\$(83 , 295)	\$(75,013)\$	(303,039)\$	5(293 , 190)\$(1,407,290)
Net loss per					
share applicable					
to common					
stockholders -					
basic and diluted	\$(0.82)	\$(0.75)	\$(2.98)	\$(3.66)	
Shares used to					
compute basic and					
diluted net loss					
per share					
applicable					
to common			101 501	00 000	
stockholders	101,758	99,605	101,561	80,038	

MannKind Corporation (A Development Stage Company) Condensed Balance Sheet (Unaudited) (in thousands)

	December 31, 2008	December 31, 2007
Assets		
Current assets:		
Cash and cash equivalents	\$27 , 648	\$368 , 285
Marketable securities	18,844	-
State research and development		
credit exchange receivable - current	1,500	831
Prepaid expenses and other		
current assets	5,983	9,596
Total current assets	53 , 975	378,712
Property and equipment - net	226,436	162,683
State research and development		
credit exchange receivable – net		
of current portion	1,500	1,500
Other assets	548	548
Total	\$282,459	\$543,443
Liabilities and Stockholders' Equity		
Current liabilities	\$53,472	\$67,558
Senior convertible notes	112,253	111,761

Note payable to principal stockholder	30,000	-
Other liabilities	-	24
Stockholders' equity	86,734	364,100
Total	\$282 , 459	\$543 , 443

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