# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

|                               | _   |
|-------------------------------|-----|
| FORM 8-K                      |     |
| CURRENT REPORT                |     |
| 13 or 15(d) of the Securities | Exc |

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event Reported): August 2, 2018

# **MannKind Corporation**

(Exact Name of Registrant as Specified in Charter)

Delaware000-5086513-3607736(State or Other Jurisdiction of Incorporation)(Commission File Number)(I.R.S. Employer Identification Number)

# 30930 Russell Ranch Road, Suite 301, Westlake Village, California 91362

(Address of Principal Executive Offices) (Zip Code)

(818) 661-5000

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

| Check the appropriate bo | x below if the Form 8- | K filing is intended to | simultaneously satisfy | the filing obligation | of the registrant unde | er any of the following |
|--------------------------|------------------------|-------------------------|------------------------|-----------------------|------------------------|-------------------------|
| provisions:              |                        |                         |                        |                       |                        |                         |

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[]

| [] S | Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)   |
|------|--|
| [] F | Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))   |
| [] F | Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))   |
| -    | cck mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company [ ]     |
| 0 0  | growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or al accounting standards provided pursuant to Section 13(a) of the Exchange Act. [ ] |
|      |  |
|      |  |

# Item 2.02. Results of Operations and Financial Condition.

On August 2, 2018, MannKind Corporation issued a press release, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

## Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1. Press release dated August 2, 2018

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# **MannKind Corporation**

Date: August 2, 2018

: /s/ David Thomson, Ph.D., J.D.

David Thomson, Ph.D., J.D.

Corporate Vice President, General Counsel and Secretary





#### MannKind Corporation Reports 2018 Second Quarter Financial Results

Conference Call to Begin Today at 5:00 PM ET

- 2Q 2018 Afrezza Net Revenue was \$3.8 million; 142% growth versus. 2Q 2017
- 2Q 2018 Afrezza TRx grew 71% versus 2Q 2017
- Debt principal reduced by \$42.6 million, or 27%, year-to-date
- Successfully completed Phase 1 clinical trial of Treprostinil Technosphere
- Executed exclusive marketing and distribution agreement with Cipla for Afrezza in India
- Presented novel STAT study and AFFINITY-1 hypoglycemia data at ADA 78th Scientific Sessions

WESTLAKE VILLAGE, CA, August 2, 2018 (GLOBE NEWSWIRE) — MannKind Corporation (NASDAQ:MNKD) today reported financial results for the second quarter ended June 30, 2018.

"In 2Q 2018 we experienced our highest Afrezza sales ever due to increased physician trial and adoption. We have doubled our market share over the past year as a result of our commercialization efforts and are excited about our new Afrezza clinical data being released throughout 2018. Additionally, Treprostinil Technosphere (TreT) continues to progress towards Phase 3 and may address an important unmet need for those living with pulmonary arterial hypertension," said Michael Castagna, Chief Executive Officer of MannKind Corporation.

#### **Second Quarter Results**

For the second quarter of 2018, Afrezza net revenue was \$3.8 million, an increase of 142% compared to \$1.5 million for the second quarter of 2017 resulting from increased volume, price, and favorable cartridge mix. On January 1, 2018, we adopted ASC 606, the new revenue recognition standard, under which we recognize revenue as we sell product to wholesale distributors; revenue for prior periods is recognized on the basis of a model that estimates the sale of Afrezza to patients.

Cost of goods sold remained level for the three months ended June 30, 2018 at \$5.0 million compared to the same period in 2017. Lower inventory write-offs offset an increase in cost of goods sold resulting from higher Afrezza sales and excess capacity costs.

Research and development (R&D) expenses for the second quarter of 2018 were \$2.9 million compared to \$3.1 million for the second quarter of 2017, a decrease of \$0.2 million or 5%, reflecting \$0.7 million in lower salary related expenses for personnel who were engaged in research and development activities in 2017 who have transitioned to Afrezza medical affairs activities and a \$0.3 million decrease in repairs and maintenance on laboratory equipment, offset by a \$0.9 million increase in clinical trial costs.

Selling, general and administrative (SG&A) expenses were \$21.7 million for the second quarter of 2018 compared to \$18.6 million for the second quarter of 2017. The \$3.1 million, or 17%, increase was primarily due to a \$1.0 million increase in non-cash stock compensation expenses, a \$0.8 million increase in consulting fees, a \$0.6 million increase in costs related to transitioning certain corporate support functions from Connecticut to our corporate headquarters in California, and a \$0.6 million increase in relocation spending for key personnel.

The net loss for the second quarter of 2018 was \$22.7 million, or \$0.16 per share, compared to the \$35.3 million net loss in the second quarter of 2017 or \$0.35 per share.

#### **Six Months Ended Results**

For the six months ended June 30, 2018, Afrezza net revenue was \$7.2 million, an increase of 161% compared to \$2.7 million for the same period in 2017 (prior to the adoption of ASC 606).

Cost of goods sold for the six months ended June 30, 2018 was \$9.1 million compared to \$7.6 million for the six months ended June 30, 2017, an increase of \$1.5 million or 19%. This increase was due to the result of higher Afrezza sales of \$0.8 million and \$1.0 million increase of excess capacity costs. These increases were partially offset by lower inventory write-offs compared to the same period in 2017.

R&D expenses for the six months ended June 30, 2018 were \$5.6 million compared to \$6.3 million for the six months ended June 30, 2017, a decrease of \$0.7 million or 11%, reflecting \$0.9 million in lower salary related expenses for personnel who were engaged in research and development activities in 2017 but transitioned to Afrezza medical affairs activities, offset by a \$0.3 million increase in clinical trial costs.

SG&A expenses were \$42.3 million for the six months ended June 30, 2018 compared to \$34.0 million for the six months ended 2017. The \$8.3 million or 24% increase was primarily due to a \$1.7 million increase in additional headcount-related expenses associated with sales personnel hired in 2018, a \$1.1 million increase in additional headcount-related expenses in our human resources, accounting, corporate communications, and office support departments, a \$1.7 million increase in non-cash stock compensation expense, a \$1.3 million increase in employee benefits, a \$1.2 million increase in costs related to transitioning certain corporate support functions from Connecticut to our corporate headquarters in California, and a \$0.9 million increase in consulting fees.

The net loss for the six months ended June 30, 2018 was \$53.1 million, or \$0.41 per share, compared to a \$51.7 million for the six months ended June 30, 2017, or \$0.53 per share.

#### **Cash and Cash Equivalents**

Cash, cash equivalents and restricted cash at June 30, 2018 decreased to \$26.7 million compared to \$48.4 million at December 31, 2017, primarily due to net cash used in operating activities of \$48.8 million in 2018 primarily offset by \$26.4 million of net proceeds from a registered direct offering of 14 million shares of common stock and warrants at a purchase price of \$2.00 per share and accompanying warrant.

#### **Conference Call**

MannKind will host a conference call and presentation webcast to discuss these results today at 5:00 p.m. Eastern Time. To view and listen to the earnings call webcast live via the Internet, visit the Company's website at <a href="https://www.mannkindcorp.com">www.mannkindcorp.com</a> and click on the "Q2 2018 MannKind Earnings Conference Call" link in the Webcasts section of News & Events. To participate in the live call by telephone, please dial (800) 239-9838 toll-free or (323) 794-2551 toll/international and use the conference passcode: 5195402.

A telephone replay of the call will be accessible for approximately 14 days following completion of the call by dialing (844) 512-2921 toll-free or (412) 317-6671 toll/international and use the replay passcode: 5195402. A replay will also be available on MannKind's website for 14 days.

#### **About MannKind Corporation**

MannKind Corporation (NASDAQ: MNKD) focuses on the development and commercialization of inhaled therapeutic products for patients with diseases such as diabetes and pulmonary arterial hypertension. MannKind is currently commercializing Afrezza® (insulin human) Inhalation Powder, the Company's first FDA-approved product and the only inhaled rapid-acting mealtime insulin in the United States, where it is available by prescription from pharmacies nationwide. MannKind is headquartered in Westlake Village, California, and has a state-of-the art manufacturing facility in Danbury, Connecticut. The Company also employs field sales and medical representatives across the U.S. For further information, visit <a href="https://www.mannkindcorp.com">www.mannkindcorp.com</a>.

#### **Forward-Looking Statements**

This press release contains forward-looking statements that involve risks and uncertainties, including statements regarding MannKind's ability to directly commercialize pharmaceutical products. Words such as "believes", "anticipates", "plans", "expects", "intend", "will", "goal", "potential" and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon the MannKind's current expectations. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, the ability to generate significant product sales for MannKind, MannKind's ability to manage its existing cash resources or raise additional cash resources, stock price volatility and other risks detailed in MannKind's filings with the Securities and Exchange Commission, including the Annual Report on Form 10-K for the year ended December 31, 2017 and subsequent periodic reports on Form 10-Q and current reports on Form 8-K. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. All forward-looking statements are qualified in their entirety by this cautionary statement, and MannKind undertakes no obligation to revise or update any forward-looking statements to reflect events or circumstances after the date of this press release.

# MANNKIND CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (In thousands, except per share data)

|   | <br>Three Months Ended June 30, |    | Six Months Ended June 30, |      |          |      |          |
|---|---------------------------------|----|---------------------------|------|----------|------|----------|
|   | <br>2018                        |    | 2017                      | 2018 |          | 2017 |          |
| Revenues:   |                                 |    |                           |      |          |      |          |
| Net revenue - commercial product sales                      | \$<br>3,753                     | \$ | 1,548                     | \$   | 7,155    | \$   | 2,745    |
| Net revenue - collaboration                                 | 87                              |    | 63                        |      | 150      |      | 125      |
| Revenue - other   | <br>53                          |    | 552                       |      | 53       |      | 2,302    |
| Total revenues  | 3,893                           |    | 2,163                     |      | 7,358    |      | 5,172    |
| Expenses:   |                                 |    |                           |      |          |      |          |
| Cost of goods sold  | 5,095                           |    | 5,086                     |      | 9,103    |      | 7,635    |
| Research and development                                    | 2,967                           |    | 3,123                     |      | 5,611    |      | 6,251    |
| Selling, general and administrative                         | 21,731                          |    | 18,566                    |      | 42,349   |      | 33,956   |
| Property and equipment impairment                           | _                               |    | 111                       |      | _        |      | 111      |
| (Gain) Loss on foreign currency translation                 | (5,363)                         |    | 6,848                     |      | (2,379)  |      | 8,392    |
| Total expenses  | 24,430                          |    | 33,734                    |      | 54,684   |      | 56,345   |
| Loss from operations  | (20,537)                        |    | (31,571)                  |      | (47,326) |      | (51,173) |
| Other (expense) income:                                     | <br>                            |    |                           |      |          |      |          |
| Change in fair value of warrant liability                   | _                               |    | 147                       |      | _        |      | 6,776    |
| Interest income   | 55                              |    | 58                        |      | 161      |      | 114      |
| Interest expense on notes                                   | (1,709)                         |    | (2,422)                   |      | (3,503)  |      | (5,128)  |
| Interest expense on note payable to related party           | (1,046)                         |    | (721)                     |      | (2,160)  |      | (1,435)  |
| Gain (Loss) on extinguishment of debt                       | 772                             |    | (830)                     |      | (53)     |      | (830)    |
| Other income  | 30                              |    |                           |      | 61       |      | 13       |
| Total other (expense)                                       | (1,898)                         |    | (3,768)                   |      | (5,494)  |      | (490)    |
| Loss before provision for income taxes                      | (22,435)                        |    | (35,339)                  |      | (52,820) |      | (51,663) |
| Income tax expense  | (240)                           |    | _                         |      | (240)    |      | _        |
| Net loss  | \$<br>(22,675)                  | \$ | (35,339)                  | \$   | (53,060) | \$   | (51,663) |
| Net loss per share - basic and diluted                      | \$<br>(0.16)                    | \$ | (0.35)                    | \$   | (0.41)   | \$   | (0.53)   |
| Shares used to compute basic and diluted net loss per share | 140,054                         |    | 99,864                    |      | 130,535  |      | 97,816   |

# MANNKIND CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited) (In thousands)

|  | As o | of June 30, 2018 | As of December 31, 2017 |             |  |
|--|------|------------------|-------------------------|-------------|--|
| ASSETS   |      |                  |                         |             |  |
| Current assets:  |      |                  |                         |             |  |
| Cash and cash equivalents  | \$   | 26,178           | \$                      | 43,946      |  |
| Restricted cash  |      | 527              |                         | 4,409       |  |
| Accounts receivable, net   |      | 2,848            |                         | 2,789       |  |
| Inventory  |      | 3,676            |                         | 2,657       |  |
| Deferred costs from commercial product sales                                   |      | _                |                         | 405         |  |
| Prepaid expenses and other current assets                                      |      | 2,570            |                         | 3,010       |  |
| Total current assets   |      | 35,799           |                         | 57,216      |  |
| Property and equipment, net  |      | 26,036           |                         | 26,922      |  |
| Other assets   |      | 320              |                         | 437         |  |
| Total assets   | \$   | 62,155           | \$                      | 84,575      |  |
| LIABILITIES AND STOCKHOLDERS' DEFICIT  |      |                  |                         |             |  |
| Current liabilities:   |      |                  |                         |             |  |
| Accounts payable   | \$   | 9,237            | \$                      | 6,984       |  |
| Accounts payable  Accrued expenses and other current liabilities               | Ď.   | 14,075           | J                       | 12,449      |  |
| Facility financing obligation  |      | 38,002           |                         | 52,745      |  |
| Deferred revenue, net  |      | 30,002           |                         | 3,038       |  |
| Deferred payments from collaboration - current                                 |      | 396              |                         | 250         |  |
|  |      |                  |                         |             |  |
| Recognized loss on purchase commitments - current                              |      | 13,191           |                         | 12,131      |  |
| Total current liabilities  |      | 74,901           |                         | 87,597      |  |
| Note payable to related party  |      | 72,196           |                         | 79,666      |  |
| Accrued interest - note payable to related party                               |      | 4,566            |                         | 2,347       |  |
| Senior convertible notes   |      | 19,161           |                         | 24,411      |  |
| Recognized loss on purchase commitments - long term                            |      | 88,346           |                         | 97,585      |  |
| Deferred payments from collaboration - long term                               |      | 2,403            |                         | 500         |  |
| Milestone rights liability   |      | 7,201            |                         | 7,201       |  |
| Total liabilities  |      | 268,774          |                         | 299,307     |  |
| Commitments and contingencies  |      |                  |                         |             |  |
| Stockholders' deficit:   |      |                  |                         |             |  |
| Undesignated preferred stock, \$0.01 par value - 10,000,000 shares authorized; |      |                  |                         |             |  |
| no shares issued or outstanding at June 30, 2018 and December 31, 2017         |      | _                |                         | _           |  |
| Common stock, \$0.01 par value - 280,000,000 shares authorized,                |      |                  |                         |             |  |
| 145,619,293 and 119,053,414 shares issued and outstanding at                   |      |                  |                         |             |  |
| June 30, 2018 and December 31, 2017, respectively                              |      | 1,456            |                         | 1,192       |  |
| Additional paid-in capital   |      | 2,698,028        |                         | 2,638,992   |  |
| Accumulated other comprehensive loss   |      | (18)             |                         | (18)        |  |
| Accumulated deficit  |      | (2,906,085)      |                         | (2,854,898) |  |
| Total stockholders' deficit  |      | (206,619)        |                         | (214,732)   |  |
| Total liabilities and stockholders' deficit                                    | \$   | 62,155           | \$                      | 84,575      |  |

Company Contact: Rose Alinaya SVP, Investor Relations and Treasury 818-661-5000 ir@mannkindcorp.com